

Letter of Invitation

Employer: ContourGlobal Hydro Cascade CJSC

The ContourGlobal Hydro Cascade CJSC hereinafter referred to as “the Employer”, now invites bids from suppliers / contractors for the procurement of “**Supply and installation of Line switchgears for Spandaryan and Shamb HPPs**” of ContourGlobal Hydro Cascade CJSC. **RFP reference number: CGHC 14/25**

Country: *Armenia*

Issued on: *9 September 2025*

Dear Colleagues,

ContourGlobal Hydro Cascade CJSC (Employer), a [ContourGlobal](#) company, now invites Proposals for selection of an experienced contractor to perform the “Supply and installation of Line switchgears for Spandaryan and Shamb HPPs” of ContourGlobal Hydro Cascade CJSC.

1. The procurement will be conducted through an open tender process which will be carried out in one stage with Request for Proposal (“**RFP**”) method in sealed envelope, where the Bidders submit the Technical and the Financial proposals simultaneously using the Coupa e-procurement system ([Coupa Supplier Portal \(coupahost.com\)](#)). Residents of the Republic of Armenia shall approve the documents by electronic signature, while non-residents shall approve them with a scanned copy of the original.
2. Persons who, as of the date of submission of the bid, are included in the list of participants published by the Ministry of Finance of the Republic of Armenia who are not eligible to participate in procurement procedures ([link](#)), as well as in the list of participants published in accordance with the procurement legislation of the member states of the Eurasian Economic Union who are not eligible to participate in procurement procedures ([link](#)), are not eligible to participate in the procurement procedures.
3. Suppliers/Vendors shall submit their proposals electronically using Coupa system and subject to the terms and conditions of use of Coupa as well as to the terms and conditions of the procurement document RFP.
4. The proposals will be opened and evaluated against the requirements of the tender package. Any technical proposal that does not meet the requirements of the tender package and/or technical specifications which shall be considered non-responsive. The duration of the works is 270 days, starting from the contract signature date.
5. The deadline for Proposals submission is 17:00 hours Yerevan time on **22 October 2025**.

Interested companies may obtain further information and clarifications on this RFP by submitting a written request to senior procurement officer A. Petrosyan arman.petrosyan@contourglobal.com; Phone` +374 11 520029.

Bidders who are interested in this procurement opportunity may write to: arman.petrosyan@contourglobal.com confirm their interest with their email address and receive an invitation to Coupa system.



The RFP has been prepared in accordance with the ContourGlobal Hydro Cascade CJSC Procurement Procedure in adherence to Public Services Regulatory Commission Resolution 273A of August 19, 2020 (<https://eservices.contourglobal.eu/armenia/>). The RFP shall be conducted in compliance with the legislation of the Republic of Armenia and the procurement procedure of ContourGlobal Hydro Cascade CJSC. Disputes arising out of this RFP are subject to review in the courts of the Republic of Armenia.

The complete tender documents free of charge can be downloaded by the following link.
https://contourglobal-my.sharepoint.com/:f:/p/arman_petrosyan/EjPhbW0NO49JucfANKmv7JsBC0ABrBT0HA2_9lQ7OFkiLw?e=Xo2Wlq